

In a short 15 years  
**DONALD H. RICHARDSON CO., INC.**  
has become one of Metropolitan  
Washington's Largest Mortgage Banking Firms

This Company has recently arranged the largest conventional construction and permanent financing program in Washington's history . . . \$44,000,000 on the fabulous \$65,000,000 Watergate project. This also represents the largest mortgage loan ever made by John Hancock Mutual Life Insurance Company for whom we are Mortgage Loan Correspondents.



### Watergate---

Washington's most distinguished address set in pastoral tranquility—  
an elegant cooperative apartment, hotel, and office complex majestically  
overlooking the Potomac beside the site of the John F. Kennedy Center  
for the Performing Arts.

**We have also placed mortgage loans on these  
important projects: River House (East) . . . Bender  
Building . . . Calvert-Woodley . . . Shoremeade . . . Lakeview.**

These and many other outstanding loans have been made possible because of the comprehensive and specialized knowledge of income property financing held by our entire organization. Equally important is the uncommonly progressive thinking generated by our Staff about the future development and investment opportunities of our Nation's Capitol.

**DONALD H. RICHARDSON CO., INC.**  
Mortgage Bankers - Insurance - Real Estate - Management  
INVESTMENT BUILDING - WASHINGTON 5, D. C.

MEMBER:

Mortgage Bankers Association of America  
National Association of Real Estate Boards  
National Association of Insurance Agents

Affiliated with Richardson Realty, Inc. - Management-Investments-Warehousing